



August 15, 2019

Dear Donors and Supporters of Zafia's Family House:

Our Board of Directors sincerely thank you for your ongoing support of Zafia's Family House. We are excited to share recent progress and future direction of our services.

Since the formation of Zafia's Family House in 2011, our mission has been to provide temporary housing solutions in Placer County to support the immediate needs of families with loved ones undergoing care at local hospitals far away from their homes.

The immediate need for comfortable housing for families with loved ones in long term care in our local Kaiser and Sutter hospitals has never been greater or more urgent. We have been fundraising for several years in preparation for ZFH construction, and have simultaneously been exploring alternative arrangements that might meet this urgent need sooner.

In November of 2018, Zafia's Family House implemented a Pilot Program by partnering with the Best Western Plus Orchid Hotel and Suites to provide immediate relief to these families in need. Over 600 nights of hotel accommodations have been provided to 93 families of patients at local Roseville hospitals. These rooms have been funded by Zafia's Family House thanks to your generous donations. This has proven to be a very cost-effective/low-overhead/minimal operating expense method without the time or expense of "bricks & mortar". This new direction supports our mission and immediately helps families in neo-natal intensive care unit, oncology, pre-post surgery, rehabilitation, trauma, intensive care unit departments and has facilitated the recognition for Zafia's Family House in our community by patients, physicians and local businesses.

As our donors and supporters, we wanted to inform you of this exciting partnership with Best Western Hotel Plus Orchid Hotel and Suites, as this represents a new direction for the use of your contributions. Our board has evaluated the impact and success of this partnership, anticipated operating expenses of a dedicated house as well as our fundraising efforts thus far, and we feel that this hotel partnership is the most effective and fiscally responsible structure for Zafia's Family House in the foreseeable future. Therefore, Zafia's Family House Board of Directors recently voted to offer our land parcel at 1623 Santa Clara Drive for sale, so that these funds may be utilized to provide for immediate accommodations of hundred's more families far from home. We request your ongoing support in this endeavor, and hope that you agree with this new approach.

We encourage you to visit our newly designed website logo and marketing materials generously donated by the Terra Foundation at www.zafiasfamilyhouse.org. Please consider making a tax-deductible donation today to help us provide additional accommodations for families. For more information we invite your comments, questions and feedback as we move forward with our hotel partnership, and share this exciting news with the community.

Sincerely,

A handwritten signature in black ink that reads "Kent Jolly MD". The signature is fluid and cursive, with the letters "K", "J", and "M" being particularly prominent.

Kent Jolly, M.D. Board Chair
Zafia's Family House Board of Directors